

## **CURRICULUM VITAE – JOHN M. LUIZ (Professor)**

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### **PROFILE**

John Luiz is a Professor at the Graduate School of Business at the University of Cape Town (AACSB, EQUIS, AMBA accredited) specialising in International Business Strategy, Business, Society, and Government, and the Economics of Emerging Markets. In addition, he is Director of International Relations responsible for amongst other things international accreditation and has successfully taken the School through AACSB, EQUIS and AMBA accreditation. Previously he was a Professor at the Wits Business School and served in various capacities including as their Director of International Programmes and as Academic Director. He has also been Executive Dean in the Faculty of Management at the University of Johannesburg.

He was a Visiting Scholar at the University of California Los Angeles (UCLA) in 1999, 2006 and 2011, and a Research Affiliate at Columbia University in 2006. Besides the Ph.D. in Economics, John has completed various other programmes including the Cambridge Advanced Programme on Development Economics at Cambridge University, the Wharton Global Faculty Development Programme, and Strategic Management at the Harvard Business School. He is a member of various professional bodies and in 2014 became the President of the Economic Society of South Africa. He was also appointed by the South African Cabinet to the National South African Statistics Council. He is on the Editorial Board of several journals and a referee for over a dozen more.

Besides winning various teaching awards, John has published in excess of 70 articles in leading journals including: the Journal of Business Ethics; Governance; The International Journal of Human Resource Management; International Business Review; Applied Economics; World Development; Oxford Economic Papers; Journal of Development Studies; Emerging Markets Finance and Trade; Telecommunications Policy; The International Review of Law and Economics; the Journal of International Development; and the Cambridge Journal of Economics. He is the co-author and/or editor of several books published by Macmillan, Pearson and Oxford University Press, over 20 book chapters, and the co-author of an award-winning case study on sustainable development. The National Research Foundation recognised John's research and he has been rated since 2003.

John works as a consultant and has undertaken research for the African Development Bank in Tunisia, Development Bank of Southern Africa, the Industrial Development Corporation, the Department of Trade and Industry, the United States Agency for International Development, the Johannesburg Development Agency, and the Centre for Development and Enterprise amongst others. He is active in management training and executive education at several leading multinational and South African corporations and public entities. He has lectured at various universities and programmes including the INSEAD *My Globe* Programme, the *Grow Your Business* programme and the *Management Development Programme* with Duke University, and programmes with Emory University; HEC Paris; Rotterdam School of Management; University of North Carolina; Thunderbird School of Global Management; United Nations System Staff College; Fundação Dom Cabral; IESE, Wharton Global CEO Program, Brown University and IE, Tias Nimbas, Frankfurt School of Finance and Management. He was a Visiting Professor at Pontificia Universidad Católica de Chile in Santiago 2011-2013. He was a member of the Euromed Marseilles International Scientific Committee in France between 2004 and 2010, and on the Academic Committee of a leading economics think-tank – Economic Research Southern Africa since 2005 (chairing it 2009-2013).

## **1. GENERAL DETAILS**

Name: John Luiz

Current Position: Professor and Director of International Relations, Graduate School of Business at the University of Cape Town

## **2. ACADEMIC QUALIFICATIONS**

- a) Doctor of Philosophy (Economics): University of Stellenbosch
- b) Master of Commerce: University of the Witwatersrand
- c) B Com Honours (with distinction): University of the Witwatersrand
- d) Bachelor of Commerce: University of the Witwatersrand  
Majors: Economics, Business Management

### **ADDITIONAL COURSES**

- e) Cambridge Advanced Programme on Development Economics. Trinity Hall, Cambridge, July 2001.
- f) Strategic Agility. Harvard Business School, July 2007.
- g) The Wharton Global Faculty Development Programme at The Wharton School of Business, University of Pennsylvania, August 2011.

## **3. PROFESSIONAL STANDING AND EDITORSHIPS**

- 1. President of the Economic Society of South Africa: 2014-2016
- 2. Appointed by the South African Cabinet to the National South African Statistics Council in 2013
- 3. National Council Member of the Economic Society of South Africa: 2003-2007, and 2009 onwards. Vice President 2011-2013, Member of the Executive Committee of the Johannesburg Branch: 1998-2002
- 4. National Council Member of the Economic History Society of Southern Africa: 2011-2013
- 5. Editorial Board: Economic History of Developing Regions: 2009-2014
- 6. Editorial Board: South African Journal of Economic and Management Sciences - since 2005
- 7. Editorial Board: South African Journal of Business Management - since 2011
- 8. Editorial Board: Emerald Emerging Markets Case Studies – since 2011
- 9. Editorial Board: British Journal of Economics, Management & Trade - since 2011
- 10. Editorial Board: Global Journal of Strategies & Governance – since 2011
- 11. Editorial Board: AIB-SSA International Business in Africa Book Series 2014-2016: Palgrave Macmillan
- 12. Editorial Board: Journal of Development Perspectives – 2007-2009

13. Associate Editor: ERSA Working Papers since 2013
14. Editorial Advisory Board: Scientific Journals International – since 2006
15. BRICS working group: Social justice, sustainable development and quality of life
16. MBA and PhD evaluator for the Council for Higher Education in South Africa
17. Served on review panels for several universities
18. Associate Researcher at the Center for Globalization & Governance at the Nova University in Lisbon, Portugal
19. National Research Foundation Specialist Panel Member for Economics, Management, Administration and Accounting 2007-2010. Convener of group in 2010.
20. Member of the Euromed Marseilles International Scientific Committee in France 2004-2010
21. Academic Committee of a leading economics think-tank – Economic Research Southern Africa since 2005 (Chair of this body between 2009 and 2013)
22. Academic Council: China MBA Guide since 2007
23. National Council Member of the Development Society of Southern Africa: 1997-2001
24. Member of the American Economic Association, the Academy of Management, the Academy of International Business, and the African Studies Association
25. Advisory Board of Believe Begin Become at TechnoServe (An international non profit economic development organisation): 2007-2011
26. Noted as a *Leading Educator of the World* by the International Biographical Centre in Cambridge, UK
27. Noted in the *Who's Who in the World*

#### 4. ACADEMIC AWARDS, RECOGNITION AND GRANTS

1. Rated **B2** by the **National Research Foundation** from 2009-2020 (Researchers in this category enjoy considerable international recognition by their peers for the high quality of their recent research outputs.) The B rating is the 2<sup>nd</sup> highest rating awarded by the National Research Foundation.
2. Rated Y1 by the National Research Foundation 2003-2008 (A young researcher under 35 - recognised by all reviewers as having the potential (demonstrated by research products) to establish himself a future leader in his field.)
3. Lectured on various international programmes including: Emory University; HEC Paris; Rotterdam School of Management; University of North Carolina; Thunderbird School of Global Management; Duke University; INSEAD; United Nations System Staff College; UNAIDS; United Nations Economic Commission for Africa (UNECA) Fundação Dom Cabral; IESE and Wharton Global CEO Program, Brown University and IE; Frankfurt School of Finance and Management, Tias Nimbas
4. Visiting Scholar at the James S. Coleman Center at the University of California (UCLA) in 1999, 2006 and 2011.
5. Research Affiliate at Columbia University in New York in 2006.
6. Honorary Senior Research Fellow at the Helen Suzman Foundation since 2009
7. Universiti Teknologi PETRONAS in Malaysia: International External Examiner 2014 -2016
8. Winner of the 2011 AABS/Emerald Case Competition with the case: *Woolworths SA: Making Sustainability Sustainable*.
9. Awarded 2009 Wits Business School Academic Lecturer of the Year Award – consistently rated by students amongst the top 15% of lecturers within the University
10. Awarded 2003 Wits Business School PT Lecturer of the Year Award – consistently rated by students

amongst the top 15% of lecturers within the University

11. Numerous research grants from the University and Faculty Research Committees
12. National Research Foundation Grants: various since 1995. For example, R80,000 per annum between 2009 and 2013 (Total award: R480,000)
13. CSD/NRF Grant for Ph.D studies
14. CSD/NRF Grant for MCom Studies
15. South African Network of Economic Research: Research grant 1998
16. Anderson Capelli Research Fund Award 1999, 2004, 2006, 2010
17. Ernest Oppenheimer Memorial Trust: Research Grant, 1999, 2006, 2010

## 5. ACADEMIC EXPERIENCE

a) Professor and Director of International Relations at the Graduate School of Business at the University of Cape Town: Since September 2011

Lecturing - Academic Courses:  
(MBA and EMBA)

Business, Government and Society  
Economics of Emerging Markets  
International Business  
Research Methodology

Executive Management Training  
and Consulting:

Beiersdorf, Abengoa, FirstRand, Standard Bank, ABSA Bank, Deloitte, Siemens, Richards Bay Coal Terminal, Media 24, Nigerian Investment Promotion Commission, Rosatom, Old Mutual, United Nations System Staff College, Southern African Customs Union,

b) Visiting Professor at Pontificia Universidad Católica de Chile in Santiago 2011-2013

c) University of the Witwatersrand: Wits Business School: 2003 –2006; resumed 1 May 2008 till 31 August 2011

- I held various positions including: Professor of Business Administration, Director of International Programmes and Academic Director

Academic Courses:

Environment of Business in Emerging Economies  
Economics for Business  
Business, Government and Society in Emerging Markets  
Contemporary Issues in International Economic Analysis  
International Business Strategy

Executive Management Training  
and Consulting:

MY Globe Programme (with INSEAD Business School in France)  
The *Grow Your Business* programme and the *Management Development Programme* with Duke University  
International Executive Development Programme: Also served as Programme Director for this most senior executive programme  
Management Advancement Programme  
Certificate Programme for Corporate Leadership

Various In-Company Programmes (including TOTAL, Mittal Steel, Accenture, Vodacom, Bank SETA, Stats SA, JT International, Umgeni, Rand Water, Nedbank, Coca Cola, Nestle, British American Tobacco, Anglo Platinum, Lonmin, Telkom, Capital Alliance, Sandvik, Royal Bafokeng Holdings.)

d) Executive Dean: Faculty of Management at the University of Johannesburg: 1 January 2007 – 30 April 2008

This Faculty is one of the largest within the University with over 10,000 students (out of a total 44,000 within the University) and offers a variety of programmes including business management, strategy and international business, business information technology, marketing, human resource management, entrepreneurship, industrial psychology, transport economics and supply change management, as well as tourism development and hospitality management. The Faculty has an annual budget of approximately \$16 million (US Dollars).

e) University of the Witwatersrand: Department of Economics, School of Economic and Business Sciences: 1995-2003

Lectured: Comparative Political Economy (graduate)  
Macroeconomics II & III  
Development Economics (graduate)

- Manager: Public Policy Unit and Database SA (Econometric Research Southern Africa) 2000-2003

f) Vista University

- Lecturer (1991 - 1994)  
- Macroeconomics II  
- Development Economics III  
- Economic doctrines III  
- Development Economics (graduate)  
- Macroeconomics (graduate)

- Researcher: Employment Research Unit  
- Committees: Research & Community Service

## **6. PROFESSIONAL ACTIVITIES**

1. Consultant for the African Development Bank in Tunisia on Competitiveness
2. Consultant for PetroSA on the Role of a National Oil Company
3. Advisory Council: Solaron Sustainability Services. Headquarters in India.
4. Consultant for Senwes and Futureworld on Business in Africa
5. Consultant for the Johannesburg Development Agency on Urban Renewal 1999-2006
6. Consultant for the Development Bank of Southern Africa on the Spatial Development Initiatives.
7. USAID: Consultant on Local Economic Development.
8. Consultant for the African-European Affairs Consulting (AEAC)

9. Consultant for the National Business Initiative.
10. Centre for Development and Enterprise: Expanding the business sector in South Africa.
11. Evaluation of the Regional Industrial Development Programme for the Department of Trade and Industry/NEDLAC
12. Goldfields Development Project 2020
13. External graduate (Masters and PhD) examiner at various universities including University of Cape Town, Rhodes University, University of South Africa, Gordon Institute of Business Science, University of Pretoria, University of the Witwatersrand, University of Stellenbosch, Universiti Teknologi PETRONAS, and the Australian National University.
14. Referee on several local and international journals including Economic Modelling, Journal of Development Studies, Journal of World Business, Journal of Business Ethics, Research Policy, South African Journal of Economics, South African Journal of Economic and Management Sciences, African Journal of AIDS Research, Development Southern Africa, South African Journal of Business Management, Journal for Studies in Economics and Econometrics, Journal of Development Perspectives, Africa Insight, Acta Academica.
15. Serve on various Professional Committees
16. Elected President of Economic Society of South Africa in 2013

## **7. SUPERVISION OF HIGHER DEGREE STUDENTS**

1. Eric Buhl-Nielsen. Cost Recovery and Consumer Maximisation in Water Supply: An Institutionalist Approach. Ph.D. Thesis submitted to the University of the Witwatersrand, 2001.
2. Peter Perkins. An Analysis of Economic Infrastructure Investment in South Africa. M.Com. Dissertation submitted to the University of the Witwatersrand, 2003.
3. Ingrid Shirley. Emerging Market Credit Usage and Over-Indebtedness. M.A. Dissertation submitted to the University of the Witwatersrand, 2004.
4. Andrew Nesbitt. The Impact of the Minerals Petroleum Resources Development Act on Mining Investment. MBA submitted to the University of the Witwatersrand, 2004.
5. Catherina Engelbrecht. An Analysis of International and South African Urban Renewal Interventions. MBA submitted to the University of the Witwatersrand, 2004.
6. Dina Kaplan. Residential Investment Opportunities in the Johannesburg Inner City. MBA submitted to the University of the Witwatersrand, 2005.
7. Narisa Balgobind. The Foreign Exchange Rate Risk Management Practices of Companies in South Africa. MBA submitted to the University of the Witwatersrand, 2006.
8. Harris Charalambous. Factors Influencing Foreign Direct Investment of South African Financial Firms in Sub Saharan Africa. MBA submitted to the University of the Witwatersrand, 2006.
9. Varsha Chhagan. The Impact of Antiretroviral; Treatment on Individual Well-Being in Soweto, South Africa. MBA submitted to the University of the Witwatersrand, 2006.
10. -Yoza Jekwa. Affordable Health Care Options for South Africa. MBA submitted to the University of the Witwatersrand, 2006.
11. Nic Louw. The Prospects for Foreign Direct Investment in Botswana. MBA submitted to the University of the Witwatersrand, 2006.
12. Ezanne Swanepoel. Small business opportunities within the biotechnology industry of South Africa. MBA submitted to the University of the Witwatersrand, 2006.
13. Roberto Gaspari. Black Economic Empowerment within the SME Engineering Sector. MBA submitted to the University of the Witwatersrand, 2006.
14. Eugene Muller. Factors Influencing Greenhouse Gas Emission Reduction from South African Industry. MBA submitted to the University of the Witwatersrand, 2007.

15. Gareth Stobie. Factors Influencing the Supply of Home Equity Release Products in the UK. MBA submitted to the University of the Witwatersrand, 2009.
16. Riyas Fadal. An Economic Analysis of Sports Performance in an African and a South African Context. MBA submitted to the University of the Witwatersrand, 2009.
17. Nigel Beck. South African Business Opportunities under the Clean Development Mechanism and Barriers to Investment. MBA submitted to the University of the Witwatersrand, 2009.
18. Meshal Ruplal. Factors influencing the internationalization of South African Mining Companies. MBA submitted to the University of the Witwatersrand, 2010.
19. Loyiso Bomela. Determinants of the competitiveness of the South African medical tourism industry in the global arena. MBA submitted to the University of the Witwatersrand, 2010.
20. John McCosh. Outsourcing within the South African hotel industry. MBA submitted to the University of the Witwatersrand, 2010.
21. K.E. Mokheti. Electricity interdependence of members of the Southern African Development Community MBA submitted to the University of the Witwatersrand, 2010.
22. Andrew Foster. Success factors for the establishment of a Pan-African Securities Exchange. MBA submitted to the University of the Witwatersrand, 2010.
23. Marilyn Dominick-Nyange. Small and Medium Enterprises Financing in Tanzania. MBA submitted to the University of the Witwatersrand, 2010.
24. Pinky Sishuba. Structural Impediments Hampering Growth in the South African Manufacturing Sector. MBA submitted to the University of the Witwatersrand, 2010.
25. Carel te Water Naude. The Changing Structure of Pharmaceutical Production in South Africa. MBA submitted to the University of the Witwatersrand, 2010.
26. Henry Stephan. Factors Influencing Foreign Direct Investment of South African Telecommunications Firms in Sub-Saharan Africa. MBA submitted to the University of the Witwatersrand, 2011.
27. Jorge de Lima. The Importance of Location Factors for South African FDI into East Africa. MBA submitted to the University of the Witwatersrand, 2011.
28. Adam Lambert. Passenger service quality expectations as perceived by long-haul airline managers in South Africa. MBA submitted to the University of the Witwatersrand, 2011.
29. Shabir Moosa. Views of private general practitioners on capitation in a National Health Insurance system in South Africa. MBA submitted to the University of the Witwatersrand, 2011.
30. Gregory Cline. The use of technology in public sector tertiary health facilities in South Africa. MBA submitted to the University of the Witwatersrand, 2011.
31. Ismail Rasool. The drivers of private hospital medical costs in South Africa. MBA submitted to the University of the Witwatersrand, 2011.
32. Busi Radebe. Factors Influencing Location of Regional Headquarters for Multinationals. MBA submitted to the University of the Witwatersrand, 2011.
33. Kurt Lightfoot. An Evaluation of Biotechnology Cluster Development in South Africa. MBA submitted to the University of the Witwatersrand, 2011.
34. Prinesan Chithiya. Financing Transport Infrastructure in Africa: Current Situation, Challenges and Strategies. MBA submitted to the University of Cape Town, 2011.
35. Johann Snyman. Valuing the Shares of an Unlisted South African Liquor Producer, for the Purposes of an Acquisition bid. MBA submitted to the University of Cape Town, 2011.
36. George Rugonye. Drivers of an African Expansion in the South African Banking Sector. MBA submitted to the University of the Witwatersrand, 2011.
37. Sugan Chetty. Challenges and Trade Offs in Private Investment in the South African Water Sector. MBA submitted to the University of the Witwatersrand, 2012.
38. Jonathan Olitzki. Evolving Retail Strategies in the Johannesburg CBD. MBA submitted to the University of the Witwatersrand, 2012.
39. Neeta Khandoo. Views and management plans of private physiotherapists on a proposed National Health Insurance (NHI) system, South Africa. MBA submitted to the University of Cape Town,

2012.

40. Grant Visser. Strategic and architectural dimensions of the decisionmaking processes in South African MNCs. MBA submitted to the University of Cape Town, 2012.
41. Steve Bolipombo. Internationalisation of South African companies into African countries with institutional voids. MBA submitted to the University of Cape Town, 2012.
42. Callum Stewart. Corruption, multinational enterprises and institutions in emerging markets: An African perspective. MBA submitted to the University of Cape Town, 2012.
43. Allan Allison. Internationalisation Strategies under conditions of uncertainty in Emerging Markets: An investigation into SAB's strategy for managing institutional voids in South Sudan. MBA submitted to the University of Cape Town, 2012.
44. George Kalebaila. How MNCs Deal with Institutional Voids, Transaction Costs and Corruption in Emerging Countries - Vodacom Joint Ventures in Africa. MBA submitted to the University of Cape Town, 2012.
45. Dirk Hanekom. The Roles and Effects of MNCs on Governance and Institutions in Areas of Limited Statehood: Examples from Afghanistan. MBA submitted to the University of Cape Town, 2013.
46. Luke Fiske. The Effect of Race and Class on Trust and Reciprocity in South Africa. MBA submitted to the University of Cape Town, 2013.
47. Justin Green. The potential for a multi-partner multi-tiered loyalty programme to act as an incentive structure for the South African education system. MBA submitted to the University of Cape Town, 2013.
48. David Davis. The devolution of decision making of the Human Resources function within South African multinational companies. MBA submitted to the University of Cape Town, 2013.
49. Anne Morgenroth. Decision-making in MNEs on their CSR mandate for sub-Saharan Africa. MBA submitted to the University of Cape Town, 2013.
50. Darrell Hammond. The relevance of the co-operative model as a means of stakeholder management in less developed, high conflict environments. MBA submitted to the University of Cape Town, 2013.
51. Anthea Jeffhas. Internationalisation strategies and processes: Differences between developed market multinationals and emerging market multinationals - The case of Anheuser-Busch InBev and SABMiller. MBA submitted to the University of Cape Town, 2014.
52. Bradley L Shaw. The Impact of Distance on the knowledge chain of multinational corporations in South Africa. MBA submitted to the University of Cape Town, 2014.
53. Diana Spicer. MNEs, LGBT Employees and International Human Resources: A Study into the HRM Challenges and Barriers Faced by MNEs with Respect to LGBT Expatriates when Operating in Socially and Legislatively Distant Countries. MBA submitted to the University of Cape Town, 2014.
54. James Rycroft. "Property Rights Without Property": A study of homeless people and property rights. MBA submitted to the University of Cape Town, 2014.
55. Dustin Stringfellow. The Effects of Institutional Distance on SABMiller's Internationalisation Strategies. MBA submitted to the University of Cape Town, 2014.
56. Babalwa Nonkenge. Investigating the relationship between international flight connections and economic relations in sub-Saharan Africa . MBA submitted to the University of Cape Town, 2014.

## **8. MANAGEMENT, LEADERSHIP & ADMINISTRATIVE RESPONSIBILITIES**

1. Director of International Relations: Including being responsible at UCT GSB for international accreditation and successfully took GSB through AMBA, EQUIS and AACSB accreditation.
2. Academic Adviser to Business Development at GSB.
3. Member of Various Committees at GSB including: Management Committee; Research Working



- Group; Academic Committee; and Policy Forum.
4. Member of Senate at UCT since 2012.
  5. Executive Dean: Faculty of Management, University of Johannesburg: 2007-2008 (Served and Chaired various committees within the Faculty and the University)
  6. Director: WBS International Programmes 2005-2006; resumed 2008 -2011.
  7. Academic Director: WBS 2003 - 2004
  8. Member of the WBS Management and Strategy Committee: 2003 – 2006, resumed 2008-2011.
  9. Various Curriculum Committees
  10. Member of the Academic Management Committee (Chair) of the Wits Business School and the Research and Higher Degrees Committee of the Wits Business School: 2003-2004
  11. Member of the Management Committee, the Academic Planning Committee, Research and Higher Degrees Committee of the School of Economic and Business Sciences: 2000-2003
  12. Member of the Faculty of Commerce, Law and Management Board: 2001, 2002, 2004, 2006
  13. Member of Senate, University of the Witwatersrand: 2004-2011

## 9. PUBLICATIONS

### 9.1 Publications in peer reviewed journals

1. John M. Luiz. 2015. The Impact of Ethno-Linguistic Fractionalization on Cultural Measures: Dynamics, Endogeneity, and Modernization. *Journal of International Business Studies*. Forthcoming.
2. David N. Davis and John M. Luiz. 2015. The devolution of the human resources function in South African multinational companies, *The International Journal of Human Resource Management*, DOI: 10.1080/09585192.2015.1004187
3. John M. Luiz and Callum Stewart. 2014. Corruption, South African Multinational Enterprises and Institutions in Africa, *Journal of Business Ethics*. 124(3): 383-398. DOI: 10.1007/s10551-013-1878-9. (It is a top 40 journal on Financial Times list)
4. Luiz and Visser. 2014. Strategic and Architectural Dimensions of the Decision-Making Processes in South African Multinational Corporations. *Journal of Management & Organization*. 20(6): 832-850. doi:10.1017/jmo.2014.56
5. Chibba and Luiz. 2014. Institutions, the business environment, global business and national development. *Development Policy Review*. Forthcoming.
6. Leegale Adonis, Debashis Basu, and John Luiz. 2014. Predictors of Adherence to Screening Guidelines for Chronic Diseases of Lifestyle, Cancers, and HIV in a Health-Insured Population in South Africa. *Global Health Action*. 7: 1-8, <http://dx.doi.org/10.3402/gha.v7.23807>
7. Luiz. Social compacts for long term inclusive economic growth in developing countries. *Development in Practice*, 24(2): 234-244, 2014.
8. Luiz and Chetty. The experience of private investment in the South African water sector: The Mbombela Concession. *Development Southern Africa*. 31(4): 563–580, 2014.
9. Luiz and Ruplal. Foreign Direct Investment, Institutional Voids, and the Internationalization of Mining Companies into Africa. *Emerging Markets Finance and Trade*. July–August 2013, 49(4): 113-129. (ISI IF 1.19)
10. Luiz, J. M., Pereira, L. B. and Oliveira, G. (2013), Constructing Institutional Measures: Indicators of Political and Property Rights in Mozambique, 1900–2005. *Governance: An International Journal of Policy, Administration, and Institutions*, 26(4): 677–692. doi: 10.1111/gove.12002 (ISI IF 1.544)

11. Luiz. A Review of Social Welfare in sub-Saharan Africa: From the Colonial Legacy to the Millennium Development Goals. *Economic Papers*. 32(1): 110-121, 2013.
12. Adonis, An, Luiz, Mehrotra, Patel, Basu, and Sturm. Provincial screening rates for chronic diseases of lifestyle, cancers and HIV in a health-insured population. *South African Medical Journal*. 103(5): 309-312, 2013. (ISI IF 1.676)
13. Luiz and Stephan. The Multinationalisation of South African Telecommunications Firms into Africa. *Telecommunications Policy*. 36(8): 621-635, 2012. (ISI IF 1.539)
14. Cline and Luiz. Information technology systems in public sector health facilities in developing countries: the case of South Africa. *BMC Medical Informatics and Decision Making*. 13(13): 1-12, 2013. DOI: 10.1186/1472-6947-13-13. (ISI IF 1.48)
15. Naudé and Luiz. An industry analysis of pharmaceutical production in South Africa. *South African Journal of Business Management*. 44(1): 33-46, 2013. (ISI)
16. Moosa, Luiz and Carmichael. Introducing a national health insurance system in South Africa: A general practitioner's bottom-up approach to costing. *South African Medical Journal*. 102(10): 794-797, 2012. (ISI IF 1.676)
17. Lambert and Luiz. Passenger service quality expectations as perceived by long haul airline managers in South Africa. *African Journal of Business Management*. 5(29): 11662-11675, 2011.
18. Chibba and Luiz. Poverty, Inequality and Unemployment in South Africa: Context, Issues and the Way Forward. *Economic Papers*. 30(3): 307-315, 2011.
19. Luiz and Fadal. An Economic Analysis of Sports Performance in Africa. *International Journal of Social Economics*. 38(10): 869-883, 2011.
20. Luiz and Mariotti. Perceptions Regarding Entrepreneurship in an Emerging and Culturally Diverse Economy: A South African Survey. *South African Journal of Economic and Management Sciences*. 14(1): 47-65, 2011.
21. Luiz. Infrastructure Investment and its Performance in Africa over the Course of the Twentieth Century. *International Journal of Social Economics*. 37(7/8): 512-536, 2010.
22. Beck and Luiz. The Kyoto Protocol Clean Development Mechanism and its Application in an Emerging Market: The Case of South Africa. *International Journal of Energy, Environment and Economics*. 19(3): 227-256, 2011.
23. Luiz, Bowen, and Beswick. Woolworths SA: Making Sustainability Sustainable. *Emerald Emerging Markets Case Studies*. 1(1): 1-21, 2011. DOI: 10.1108/20450621111113534
24. Townsend, Luiz and Bick. MTN: One Group; One Vision; One Brand. *Emerald Emerging Markets Case Studies*. 1(1): 1-17, 2011. DOI: 10.1108/20450621111126765
25. Luiz et al. The State and Scope of the Economic History of Developing Regions. *Economic History of Developing Regions*. 25(1): 3-20, 2010.
26. Luiz and Stobie. The Market for Equity Release Products: Lessons from the International Experience. *Southern African Business Review*. 14(2): 24-45, 2010.
27. Luiz. Evaluating the Performance of South African Economics Departments. *South African Journal of Economics*. 77(4): 591-602, 2009. (ISI IF 0.426)
28. Luiz. Institutions and Economic Performance: Implications for African Development. *Journal of International Development*. 21: 58-72, 2009. (ISI IF 0.878)
29. Luiz and Charalambous. Factors Influencing Foreign Direct Investment of South African Financial Services Firms in Sub-Saharan Africa. *International Business Review*. 18: 305-317, 2009. (ISI IF 1.849)
30. Fedderke & Luiz. Does Human generate Social and Institutional Capital? Exploring Evidence from South African Time Series Data, 1917-2001. *Oxford Economic Papers*. 60: 649-682: 2008. (ISI IF 1.112)
31. Chaggan, Luiz, Mohapi, McIntyre & Martinson. The socio-economic impact of antiretroviral treatment on individuals in Soweto, South Africa. *Health Sociology Review*. 17(1): 95-105, 2008.

32. Fedderke & Luiz. The Political Economy of Institutions, Stability and Investment: a simultaneous equation approach in an emerging economy – the case of South Africa. *Journal of Development Studies*. 44(7): 1056-1079, 2008. (ISI IF 0.794)
33. Luiz and Gaspari. The Indigenization of Business Ownership in an Emerging Market - Doing Business in South Africa. *International Business and Economics Research Journal*. 6(12): 73-90, 2007.
34. Luiz and Muller. Greenhouse Gas Emission Reduction under the Kyoto Protocol: The South African Example. *International Business and Economics Research Journal*. 7(1): 75-92, 2008.
35. Fedderke, Luiz & de Kadt. Using Fractionalization Indexes: deriving methodological principles for growth studies from time series evidence. *Social Indicators Research*. 85: 257-278, 2008. (ISI IF 1.131)
36. Fedderke & Luiz. Fractionalization and Long-Run Economic Growth: Webs and Direction of Association Between the Economic and the Social - South Africa as a Time Series Case Study. *Applied Economics*. 39 (8): 1037-1052, 2007. (ISI IF 0.459)
37. Luiz. The New Partnership for African Development: Africa's Response to its Underdevelopment. *Journal of International Development*. 18: 223-236, 2006. (ISI IF 0.878)
38. Luiz. The Wealth of Some and the Poverty of Sub Saharan Africa. *International Journal of Social Economics*. 33(9): 625-648, 2006.
39. Hurwitz & Luiz. Understanding Working Class Credit and Over-Indebtedness in South Africa. *Journal of Southern African Studies*. 33(1): 107-131, 2007. (ISI IF 0.457)
40. Fedderke, Perkins & Luiz. Infrastructural Investment in Long-run Economic Growth: Phasing, Directions of Association, and Why the Need Never Goes Away, South Africa 1875-2001. *World Development*. 34(6): 1037-1059, 2006. (ISI IF 1.537)
41. Perkins, Fedderke & Luiz. An Analysis of Economic Infrastructure Investment in South Africa. *South African Journal of Economics*. 73(2): 211-228, 2005.
42. Luiz. The State of Economics at South African Universities. *South African Journal of Economics*. 72(1): 187-206, 2004.
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## **9.2 Publications in the popular press**

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2. Luiz. Social pact is needed to spur growth and stability. *Business Report*. July 1 2014
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6. Luiz. Welfare's limits. *Financial Mail*. 9 March 2007.
7. Luiz. South Africa: The battle for social and economic policy. *Discourse*. December 2007.
8. Fedderke, de Kadt & Luiz. Unravelling the Education Crisis in South Africa. *Indicator SA*. 1999.

### 9.3 Books and book chapters

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13. Fedderke, Luiz and De Kadt. 2008. Fractionalization Indexes and Economic Growth: Longitudinal Evidence from South Africa. Chapter in Deshpande,A. (ed.) *Globalization and Development: A Handbook of New Perspectives*. Oxford University Press.
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16. Luiz. 2006. Mastering the Environment of Business in Africa. Chapter in *Managing Business in Africa*. Oxford University Press.
17. Luiz, Mangondo and Serfontein. 2005. Economics for all. *Macmillan*.
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### 9.4 Cases

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School Case Centre and European Case Clearing House.

3. Gordon-Brown and Luiz. 2006. Eve Smith: Case Novice. Wits Business School Case Centre and European Case Clearing House.
4. Alsfine and Luiz. Pick n Pay: Changing its Environmental Footprint. Wits Business School Case Centre and European Case Clearing House. 2008.
5. Bowen and Luiz. Woolworths SA: Making Sustainability Sustainable. Wits Business School Case Centre and European Case Clearing House. 2009. *Winner of the 2011 AABS/Emerald Case Competition.*
6. Townsend and Luiz. Game: Competing in Africa's Playing Fields. Wits Business School Case Centre and European Case Clearing House. 2010.
7. Metton and Luiz. Phodclinics' Acquisition of New Protector: Increasing Concentration? Wits Business School Case Centre and European Case Clearing House. 2010.
8. Metton and Luiz. Competition Commission vs South African Airways (2005) Wits Business School Case Centre and European Case Clearing House. 2010.
9. Metton and Luiz. Competition Commission: 1999-2009. Wits Business School Case Centre and European Case Clearing House. 2010.

## 9.5 Research reports/Working papers

1. Luiz and Chetty. 2014. The experience of private investment in the South African water sector: The Mbombela Concession. Economic Research Southern Africa Working Paper #429.
2. Luiz and Radebe. 2012. The Strategic Location of Regional Headquarters for Multinationals in Africa. Economic Research Southern Africa Working Paper #276.
3. Cline and Luiz. 2011. Information technology systems in public sector health facilities in developing countries: the case of South Africa. Economic Research Southern Africa Working Paper #251.
4. Luiz and Stephan. 2011. Determinants of Foreign Direct Investment of South African Telecommunications Firms into Sub-Saharan Africa. Economic Research Southern Africa Working Paper #222.
5. Luiz, Pereira, and Oliveira. 2011. Constructing Institutional Measures: Indicators of Political and Property Rights in Mozambique, 1900-2005. Economic Research Southern Africa Working Paper #219.
6. Luiz. 2012. Developing Africa's Infrastructure for Enhanced Competitiveness: Tanzania. Report for the African Development Bank, Tunisia.
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9. Luiz. 2010. Economic Recovery and Competitiveness of African Countries: Mauritius. Report for the African Development Bank, Tunisia.
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1. Luiz. 2010. Economic Recovery and Competitiveness of African Countries: South Africa. Report for the African Development Bank, Tunisia.
2. Luiz and Ruplal. 2010. Foreign Direct Investment and the Internationalisation of South African Mining Companies into Africa. Economic Research Southern Africa Working Paper #194.
3. Luiz and Fadal. 2010. An Economic Analysis of Sports Performance in Africa. Economic Research Southern Africa Working Paper #162.

4. Luiz. 2009. Evaluating the Performance of South African Economics Departments. Economic Research Southern Africa Working Paper #150.
5. Luiz and Charalambous. 2009. Factors Influencing Foreign Direct Investment of South African Financial Services Firms in Sub-Saharan Africa. Economic Research Southern Africa Working Paper #118.
6. Luiz. 2009. Economics and Entrepreneurship: A Review of Economic Through. WBS Centre for Entrepreneurship Working Paper #6.
7. Luiz and Mariotti. 2008. Perceptions Regarding Entrepreneurship in an Emerging and Culturally Diverse Economy: A South African Survey. Economic Research Southern Africa Working Paper #95.
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10. Fedderke & Luiz. The Political Economy of Institutions, Stability and Investment: a simultaneous equation approach in an emerging economy – the case of South Africa. Economic Research Southern Africa Working Paper #15.
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12. Fedderke & Luiz. Does Human Generate Social and Institutional Capital? Exploring Evidence from Time Series Data in a Middle Income Country. Economic Research Southern Africa Working Paper #29.
13. Luiz. Johannesburg Inner City Performance Indicators. Johannesburg Development Agency: 2001, 2002, 2003, 2004, 2005.
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18. Luiz, Topham & Manyindo. A rationale for an Urban Development Corporation for Johannesburg. Johannesburg Metro Report.
19. Luiz. The private sector on small business development, entrepreneurship and expanding the business sector in South Africa. Centre for Development and Enterprise Report.
20. Fedderke, de Kadt & Luiz. Growth and social capital: A critical reflection. South African Network for Economic Research Working Paper & Econometrics Research Southern Africa Working Paper.
21. Luiz. The Wealth of Some and the Poverty of Sub Saharan Africa. Econometrics Research Southern Africa Policy Paper.
22. Luiz. The New Partnership for African Development: Africa's Response to its Underdevelopment. Econometrics Research Southern Africa Policy Paper.
23. Fedderke, de Kadt & Luiz. Capstone or deadweight? Inefficiency, duplication and inequity in South Africa's tertiary education system, 1910-93. Econometrics Research Southern Africa Working Paper.
24. Fedderke & Luiz. Production of educational output: time series evidence from socio-economically heterogeneous populations the case of South Africa 1910-93. South African Network for Economic Research Working Paper & Econometrics Research Southern Africa Working Paper.
25. Fedderke, de Kadt & Luiz. Indicators of political liberty, property rights and political instability in South Africa: 1935-97. South African Network for Economic Research Working Paper & Econometrics Research Southern Africa Working Paper.
26. Luiz. South African State Capacity and Post-Apartheid Economic Reconstruction. Econometrics Research Southern Africa Policy Paper.
27. Luiz. The Politics of State, Society & Economy. Econometrics Research Southern Africa Policy

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29. Luiz. Temporal Association, the Dynamics of Crime, and their Economic Determinants: A Time Series Econometric Model of South Africa. *South African Network for Economic Research Working Paper & Econometrics Research Southern Africa Policy Paper*.
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31. Fedderke, de Kadt & Luiz. Uneducating South Africa: Government Policy and the failure to address human capital a 1910-1993 legacy. *South African Network for Economic Research Working Paper & Econometrics Research Southern Africa Working Paper*.
32. Luiz, le Roux, Claussen. A profile of employed and unemployed African households in the OFS goldfields. *Employment research unit report no 47. 1994.*
33. Luiz, le Roux, Claussen. Demographic characteristics of the African population in the OFS goldfields. *Employment research unit report no 48. 1994.*
34. Luiz, le Roux, Claussen. The unemployment rate of the African population in the OFS goldfields. *Employment research unit report no 49. 1994.*
35. Luiz, le Roux, Claussen. Income and expenditure patterns of African households in the OFS goldfields. *Employment research unit report no 50. 1994.*

## **9.6 Conference papers**

1. Institutional arbitrage as motive for outward FDI. Paper presented at the South African Reserve Bank, 6 February 2015, Pretoria.
2. Corruption, Multinational Enterprises and Institutions in Emerging Markets: An African Perspective. Paper presented at the Academy of International Business Conference, July 3-6, 2013, Istanbul.
3. Screening Practices for a Health Insured Population in South Africa. Paper presented at the International Conference on Health, Wellness and Society, 15-16 March 2013, Sao Paulo, Brazil (with Leegail Adonis, An Ruopeng, Debashis Basu, Roland Sturm).
4. Management Education for the Future -Towards Responsibility, Sustainability and Integrity. Paper presented at the 73rd Annual Meeting of the Academy of Management, August 9-13, 2013, Orlando.
5. Corruption, Multinational Enterprises and Institutions. Paper presented at the European Academy of Management (EURAM) Conference, June 24-29, 2013, Istanbul.
6. The Strategic Location of Regional Headquarters for Multinationals in Africa: South Africa as a Host Country. Paper presented at the Academy of International Business Conference, 30 June-3 July 2012, Washington, DC.
7. Social Welfare in Africa: From the Colonial Legacy to the Millennium Development Goals. Paper presented at the XVI<sup>th</sup> World Economic History Congress, 9-13 July 2012, Stellenbosch.
8. An Economic Perspective: Navigating and Thriving in Africa. Paper presented at the Africa Growth Conference, 21 April 2011, UCLA Los Angeles (Keynote invited speaker).
9. Doing Business in Emerging Markets – The Case of Africa. Paper presented at Florida Gulf Coast University, Fort Myers, 24 February 2011.
10. Measuring Institutions: Indicators of Political and Property Rights in Mozambique, 1900-2005. Paper presented at the Frontier Research in Economic and Social History (FRESH/ERSA) Conference on Lessons from History for Development, 24-26 November 2010.
11. Shifts in Global Trade Regimes and Their Impact on Africa. Paper presented at the Emerging Africa and the Global Business Revolution Conference, 28-29 June 2010, IESE Barcelona (invited speaker).



12. Institutional Development and the Environment of Business in Africa. Paper presented at the European Union-Africa Forum, European Policy Centre, 3 June 2010, Brussels (invited keynote speaker).
13. The Use of Business Case Studies in Management Education. Paper presented at the Enterprise and Society: Business History Perspective Workshop, 29-31 July 2010, Muldersdrift (with Beswick).
14. Factors Influencing Foreign Direct Investment of South African Financial Services Firms in Sub-Saharan Africa. Paper presented at the South African Reserve Bank, 26 March 2010, Pretoria.
15. Challenges and Prospects for Economic and Business Development in Africa. Paper presented at the International Cooperation in the face of Food and Energy Challenges Conference, 18 June 2009, Lisbon (invited participant).
16. The University as Machine, Educator or Innovator? Paper presented at the Conference on Intellectual and Moral Leadership: What is a University for? 14-16 July 2009, Johannesburg (invited speaker).
17. The Economics of Entrepreneurship: Who Some Do and Others Don't? Paper presented at the Entrepreneurship as a Driver for Growth Conference in Johannesburg, 12 November 2008.
18. The African Union: Pipe Dream or Pragmatism? Paper presented at the Sixteenth Annual World Business Congress of the International Management Development Association in Maastricht, The Netherlands 4- 8 July 2007 (with Goldman, Makka and Mohammed)
19. Diversity Management: An African Perspective. Paper presented at the 10<sup>th</sup> International Conference on Global Business and Economic Development in Kyoto, Japan, 8-11 August 2007 (with Theron)
20. Growth and Institutions: A study of the link between political institutions and economic growth in South Africa – a time series study: 1935-97. Paper presented at the Conference on Reflecting History Through Numbers: Quantitative African Economic History in the New Institutional Tradition in Stellenbosch, 26-27 July 2007 (with Fedderke and de Kadt).
21. Fedderke & Luiz. Does Human generate Social and Institutional Capital? Exploring Evidence from South African Time Series Data, 1917-2001. Paper presented at the Conference on Reflecting History Through Numbers: Quantitative African Economic History in the New Institutional Tradition in Stellenbosch, 26-27 July 2007 (with Fedderke).
22. Challenges and Prospects for Economic and Business Development in Africa. Paper presented at the International Management Conference in Johannesburg, 29-31 October 2006
23. Economic Infrastructure Stocks and Investment in South Africa, 1870-2000. Paper presented at the Infrastructure and Growth Conference in Cape Town, 29 May – 31 May 2006.
24. Using Fractionalization Indexes: deriving methodological principles for growth studies from time series evidence. Paper presented at the Annual Conference for Development and Change in India, Neemrana, December 2-4, 2005.
25. Does Human Generate Social and Institutional Capital? Exploring Evidence from Time Series Data in a Middle Income Country. Paper presented at the 10<sup>th</sup> Annual Conference on Econometric Modelling in Africa, Nairobi, Kenya, 6-8 July 2005. (with Fedderke)
26. Infrastructural Investment in Long-run Economic Growth: South Africa 1875-2001. Paper presented at the 10<sup>th</sup> Annual Conference on Econometric Modelling in Africa, Nairobi, Kenya, 6-8 July 2005. (with Fedderke and Perkins)
27. Understanding Institutions in Africa. Paper presented at the International Conference on Humanities in Prato, Italy, 20-23 July 2004.
28. The Role of the State and Institutions in the African Development Context. Invited to present a paper at the Annual Conference for Development and Change in Antigua, 28-30 July 2003. Organised by the Initiative for Policy Dialogue at Columbia University.
29. The institutional determinants of long-term growth: South Africa as a case study. Paper to be presented at the 19<sup>th</sup> International Political Science Association Conference, in Durban, 29 June - 4 July 2003.

30. Globalisation, NEPAD and Africa Recovery. Paper presented at the African Studies Association of Australasia and the Pacific Conference, in Sydney, 3-5 October 2002.
31. South Africa's regional development: A misallocation of resources? Paper presented at the International Atlantic Economic Society Conference in Philadelphia, 11-14 October 2001.
32. South African state capacity and post-apartheid reconstruction. Paper presented at the Western Economic Association International Conference in Vancouver, June 2000.
33. South African state capacity and post-apartheid reconstruction. Paper presented at the American Sociological Association Conference in Washington, DC August 2000.
34. Education in South Africa 1910-1993: A legacy. Paper presented at the Conference of the World Council of Comparative Education. University of Cape Town. 12-17 July 1998.
35. Prostitution, STDs and the law in South Africa: The state as pimp. Paper presented at the African Studies Association Conference in Chicago. 30 October-2 November 1998.
36. Production of educational output: time series evidence from socio-economically heterogeneous populations - the case of South Africa 1910-93. Paper presented at the Development Society of Southern Africa Conference. Rand Academic University. 7-8 April 1999.
37. Production of educational output: time series evidence from socio-economically heterogeneous populations - the case of South Africa 1910-93. Paper presented at the African Econometric Society Conference. Wits University. July 1999.
38. The socio-economic reconstruction of a post-apartheid South Africa. Paper presented at the seventh world congress of Social Economics at the University of Verona, Italy. 3-7 August 1994.

## **9.7 Conference Proceedings**

1. Corruption, Multinational Enterprises and Institutions in Emerging Markets: An African Perspective. *Academy of International Business 2013 Proceedings, Bridging the divide: Linking IB to Complementary Disciplines and Practice*. Istanbul. ISSN: 2078-4430.
2. The Strategic Location of Regional Headquarters for Multinationals in Africa: South Africa as a Host Country. *Academy of International Business 2012 Proceedings, Rethinking the Roles of Business, Government and NGOs in the Global*. Washington, DC. ISSN: 2078-0435.